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I talked with David Hoffeld, author of *The Science of Selling, Proven Strategies to Make Your Pitch, Influence Decisions, and Close the Deal*, about what he learned from nearly a decade of research...

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The Science of Selling on Apple Books
The U.S. Food and Drug Administration and Federal Trade Commission have taken action against several companies selling detox/cleansing products because they (1)

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contained illegal, potentially harmful ingredients; (2) were marketed using false claims that they could treat serious diseases; or (3) in the case of medical devices used for colon cleansing, were marketed for unapproved uses.

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