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## The Founders Dilemmas

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The Founder's Dilemmas is the first book to examine the early decisions by entrepreneurs that can make or break a startup and its team. Drawing on a decade of research, Noam Wasserman reveals the common pitfalls founders face and how to avoid them.

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The Founder's Dilemmas | Princeton University Press

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and how choices about when to found, with whom to found, and how to share equity could make the difference between success and failure.

Founder's Dilemmas | Kauffman  
Entrepreneurs

Noam Wasserman, a long-time Harvard Business School professor and author of the bestseller *The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup*, this summer will...

The Founder's Dilemma - Harvard  
Business Review

His HBS class, *Founder's Dilemmas*, was named one of the top entrepreneurship classes in the country by *Inc.* magazine. He focuses his research on early founders' decisions, particularly those that...

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The Founder's Dilemmas: Anticipating and Avoiding the ...

Wasserman has identified clear a set of dilemmas facing founders. Choices have to be made between alternatives with no choice obviously better than another. All come with significant upsides and downsides. Solved appropriately, the founders will survive to face the next dilemma. Fail, and there could be no next dilemma.

Amazon.com: Customer reviews: The Founder's Dilemmas

Bad decisions at the inception of a promising venture lay the foundations for its eventual ruin. The Founder's Dilemmas is the first book to examine the early decisions by entrepreneurs that can make or break a startup and its team. Drawing on a decade of

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research, Noam Wasserman reveals the common pitfalls founders face and how to avoid them.

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